



An end to distance

Introducing a global network of law firms
dedicated to cross-border business.



“Acting local, thinking global”

Working globally means crossing not only geographical borders, but also legal, linguistic and cultural borders. In an ever-more complex world, a leap of faith is not enough: you need trust.

Multilaw is an international network of nearly 100 firms in over 100 countries providing the highest standards of advice and service.

Every member is independent and our local character and market insights enables us to meet our clients' cross-border needs.





Multilaw gives you instant access to a global network

15,000
lawyers
across 300 offices

100
member firms

100
countries

1990
founded

London
headquarters

\$10.0bn
combined annual revenue





We make the world
smaller for clients

Global Recognition



Elite Law Firm Network

Ranked as an Elite Network in Chambers Global Guide



Our firms are recognised in the leading directories

Best Lawyers

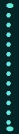


Chambers
AND PARTNERS



IFLR1000

WWL
Who's Who Legal



The
LEGAL
500



Global reach

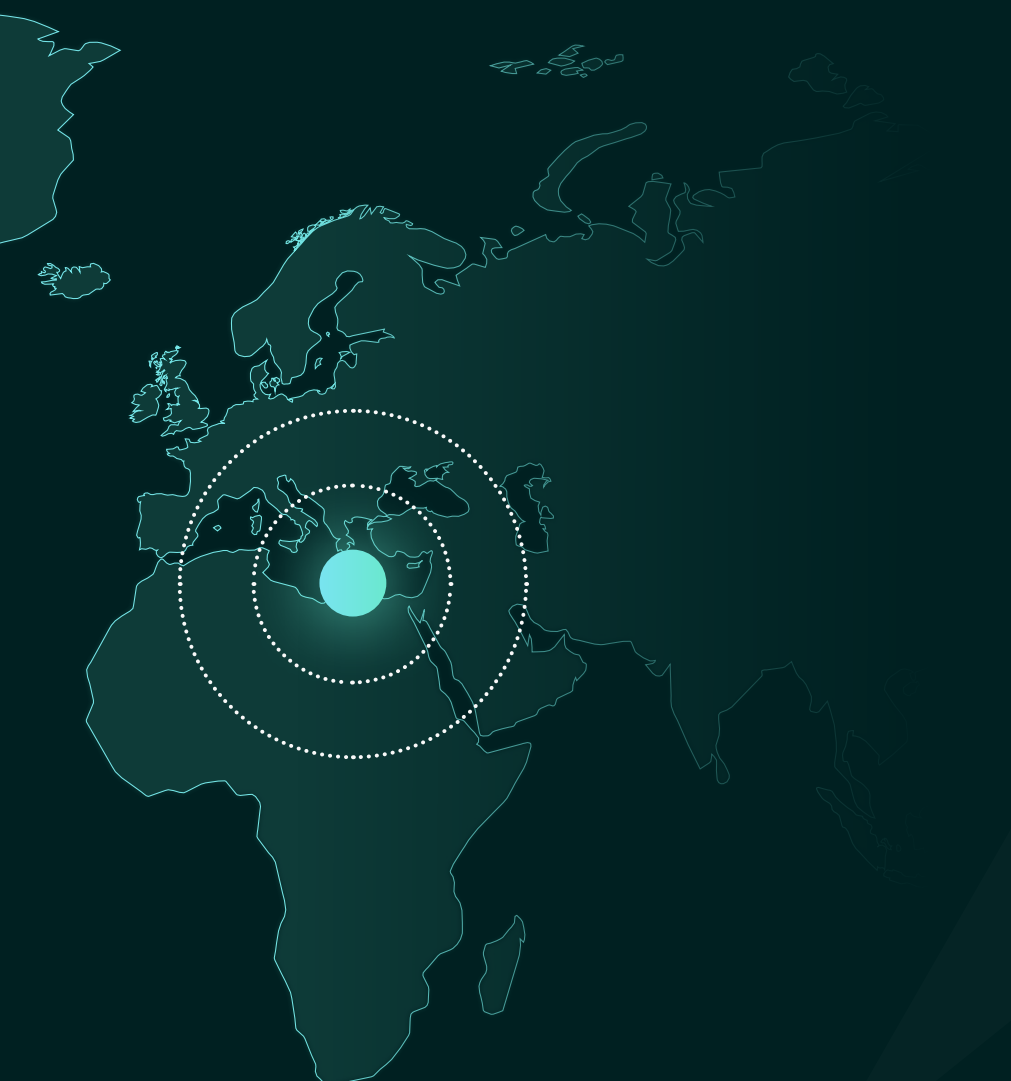
Americas

| | | |
|----------------|--------------------|-------------------------|
| Anguilla | Costa Rica | Peru |
| Argentina | Dominican Republic | Puerto Rico |
| Bahamas | Ecuador | Saint Lucia |
| Belize | El Salvador | Seychelles |
| Bolivia | Grenada | United States |
| Brazil | Guatemala | Uruguay |
| Canada | Honduras | Venezuela |
| Cayman Islands | Mexico | Virgin Islands, British |
| Chile | Nicaragua | |
| Colombia | Panama | |

Asia-Pacific

| | | |
|------------|--------------------|---------------------------|
| Australia | Korea, Republic Of | Singapore |
| Bangladesh | Laos | Sri Lanka |
| Cambodia | Malaysia | Taiwan, Republic of China |
| China | Myanmar | Thailand |
| Hong Kong | Nepal | Timor-Leste |
| India | New Zealand | Vietnam |
| Indonesia | Pakistan | |
| Japan | Philippines | |





Europe, Middle East and Africa

- | | | |
|------------------------|-----------------|-----------------------|
| Albania | Israel | Serbia |
| Algeria | Italy | Slovakia |
| Angola | Jersey | Slovenia |
| Austria | Kenya | South Africa |
| Belgium | Kuwait | Spain |
| Bosnia and Herzegovina | Latvia | Sweden |
| Bulgaria | Lebanon | Switzerland |
| Cape Verde | Lithuania | Tanzania |
| Croatia | Luxembourg | Turkey |
| Cyprus | Malta | Uganda |
| Czech Republic | Mauritius | UK – England |
| Denmark | Montenegro | UK – Northern Ireland |
| Egypt | Mozambique | UK – Scotland |
| Estonia | Netherlands | Ukraine |
| Finland | Nigeria | United Arab Emirates |
| France | North Macedonia | |
| Germany | Oman | |
| Greece | Poland | |
| Guernsey | Portugal | |
| Guinea | Romania | |
| Hungary | Russia | |
| Ireland | Saudi Arabia | |





Expertise

Multilaw is a full-service network, combining international reach with local expertise to enable clients to do cross-border business with confidence.





[Agribusiness](#)

[Antitrust, competition and trade](#)

[Aviation](#)

[Banking and finance](#)

[Capital markets](#)

[Construction and infrastructure](#)

[Cross-border transactions](#)

[Data privacy and information security](#)

[E-commerce](#)

[Employee benefits](#)

[Energy and natural resources](#)

[Environmental](#)

[Family law](#)

[Fashion](#)

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[Health care](#)

[Immigration](#)

[Insolvency and restructuring](#)

[Insurance](#)

[Intellectual property](#)

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[Life sciences](#)

[Litigation, arbitration and dispute resolution](#)

[Maritime](#)

[Media, advertising and entertainment](#)

[Mergers and acquisitions](#)

[Outsourcing](#)

[Private client](#)

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[White-collar crime](#)





Whatever size your business, we will support you to go global

Clients ranging from multinationals, public companies, private equity and start-ups, to closely held companies and family offices.



4 reasons to work with us

01

More than just a directory

Multilaw provides you with trusted, on-the-ground legal knowledge and local market insight anywhere in the world.



02

Carefully chosen and regularly appraised

Multilaw members are recognised industry leaders and are thoroughly vetted.

03

Unrivalled service for unbeatable value

Highly competitive pricing, and every client communication is acknowledged within 24 hours.



04

Complete flexibility

You engage the network on your terms, either by using your Multilaw contact as a global gateway or by making your own direct contact with local firms.





Leveraging the power of trust to
end distance and do cross-border
business with confidence

Multilaw member Quality Control

01 Assessment

In-depth due diligence is conducted by Multilaw to ensure each firm is a leader in its jurisdiction with a record of upholding outstanding standards of ethics and professionalism.

02 Alignment

To be confident that a firm's values align with the network, Multilaw Board members meet each firm to assess first hand their commitment to delivering on clients' cross-border business objectives. It is only then that firms are invited to join.

03 Appraisal

Once admitted, Multilaw Board members continually collaborate with member firms and provide feedback, carrying out formal member firm appraisals every three years.



The two ways you can work with Multilaw

01 Global Gateway

- ✦ **Plan:** We identify your needs and scope out the work
- ✦ **Execute:** We liaise with member firms on your behalf
- ✦ **Benefits:**
 - Single point of contact
 - Centralised billing

02 Direct Contact

You go directly to the member firm(s) that can best meet your cross-border legal needs.

- ✦ **Benefits:**
 - Direct access to local specialists
 - Reporting and billing by each firm and jurisdiction



The service you receive is:



Responsive

We acknowledge client communications within 24 hours.



Consistent

We update regularly, with clarity.



High Quality

We use project management to maintain standards.



Adaptable

Our charging structure is flexible and transparent.



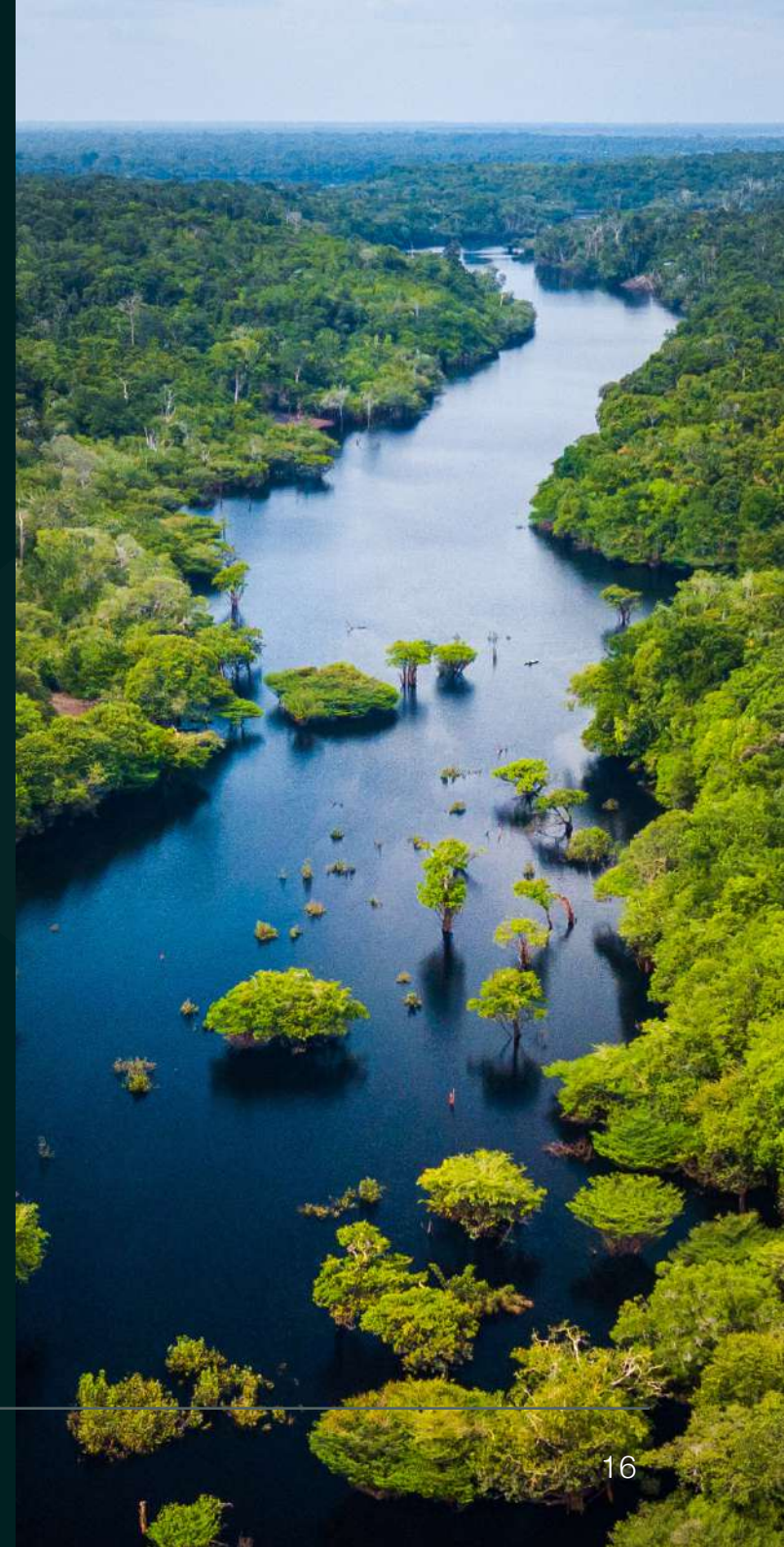
Collaborative

We build trusted relationships with every client.





Flexible


You have complete control over how to work with member firms.



Multilaw Connect

 Multilaw Connect is an exclusive community designed specifically for legal decision makers. We've tailored this space to reflect the unique challenges and opportunities you're facing in today's corporate legal landscape.

 By registering for Multilaw Connect, you'll have access to a global community of peers and benefit from carefully curated resources, exclusive events and valuable networking opportunities.

 Multilaw Connect provides legal decision makers with a unique window to connect with our extensive member network, enhancing your legal toolkit and broadening your professional horizon even further.

[Join Multilaw Connect](#)

Why join Multilaw Connect?

- 1** Broaden your professional horizon with new perspectives
- 2** Sharpen your expertise and strategic vision
- 3** Get to know lawyers from other countries, cultures and sectors
- 4** Raise your professional profile within an international network
- 5** Gain valuable knowledge from industry experts





Acting local, thinking global

Precision and customer care from Multilaw members helped multi-national power equipment business move into the Asia Pacific

Australian member firm Macpherson Kelley acted for a large, multi-national power equipment business on the re-draft of its trading arrangements to allow the company's expansion into the Asia Pacific region. The international team called on Multilaw colleagues in Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, Taiwan and Thailand. Consistency and communication ensured the contract was amended to reflect local laws. Project management efficiency meant that the team was able to scope, coordinate and deliver this complex project in two weeks.





M&A and corporate advice to Viessmann Group

German member firm Schalast regularly assists The Viessmann Group, an international manufacturer of heating, industrial, and refrigeration systems headquartered in Germany, on corporate and M&A matters.

Multilaw member firms in Germany, China, Canada, France, Italy, the Netherlands, UK, Switzerland and Russia have also been working for the client on various M&A and business transactions throughout the last year and establishing their own direct client relationships with Viessmann's legal department.



Working with Kärcher in more than 30 jurisdictions

Member firm Heussen Rechtsanwaltsgesellschaft mbH, in Germany, has along standing relationship with one of the world's largest manufacturers of cleaning equipment, Kärcher. Over more than a decade, Kärcher has regularly engaged Multilaw firms across various practice areas including Corporate, Employment, Intellectual Property and Litigation matters in over 30 jurisdictions and continues to work with Multilaw firms around the world on an ongoing basis.

“When selecting a law firm outside Germany my first choice is Multilaw. *Excellent quality for a fair price.*”

Horst Teller

(Former Vice President, General Legal Counsel) - Kärcher




Delivering worldwide service in 20 jurisdictions to publicly listed agrosience client

Fast-growing agrosience company AgroFresh approached US member firm Duane Morris for assistance with annual corporate maintenance and compliance processes for subsidiaries in 20 countries.

Duane Morris submitted a unified global proposal to the client in less than a week, covering all of the needed countries and services, and each of the Multilaw firms in the proposal was retained.

The speed of response to the client's request for proposal has been matched by the assistance and responsiveness of the various Multilaw member firms being used. As a result, the relationship with AgroFresh has grown to include additional work for member firms ranging from regulatory compliance to commercial contracts to employment law and litigation. As AgroFresh's needs evolve, Multilaw firms stand at the ready to continue to be part of their team.





Assisting one of the largest global home furnishing retailers to **expand across five continents**


Over the past eight years, US member firm, Lathrop GPM, have assisted one of the largest global home furnishing retailers in expanding into countries on five different continents. Involving over a dozen Multilaw firms to provide guidance with those expansion efforts over the past two years, the assistance has included such varied guidance as trademark review, franchising, licensing, general contract and distribution matters.



Advising digital media group on cross border corporate and employment matters

Irish member firm Philip Lee advised ADVNCR, a digital media group (whose primary operations are in the UK, US and Australia), focusing on acquisition and investment, in companies involved in creative, production and other supply of services within the eSports, gaming, AI, AR and VR sectors. Advice initially focused on advising the UK based founders of the group on their role but has since developed into advising on every proposed and completed acquisition and investment and joint venture, as well as employment matters and a proposed group restructuring. Australian member firm Macpherson Kelly advised on the jurisdiction specific aspects of the investments made in Australia. Advising ADVNCR on a global restructuring to move its parent company to the US, US member firm Polsinelli assisted on the US aspects of the restructuring including company formation, share structure and employment law.





Flexibility allowed global media business to manage staffing change across Europe

Longstanding client of UK member firm Penningtons Manches Cooper, a global film and media company, drew upon the expertise of the Multilaw network when advice was needed in Germany and Italy to minimise the risk of liabilities during contract terminations and the sensitive handling of transgender issues.





Since 1990, 20,000+
clients have relied upon the
Multilaw global network



MULTILAW

AN END TO DISTANCE

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